

Vote - Ayes: 5 Absent: _____
Approved: _____ Abstained: _____
Minute Order Attached () Denied _____
() No Action Necessary

The foregoing instrument is a correct copy of the original on file in this office.

Date: _____
ATTEST: MARGIE WILLIAMS, Clerk of the Board
County of Mariposa, State of California
By: _____
Deputy

Recommended

Not Recommended

For Policy Determination

Submitted with Comment

Returned for Further Action

Comment: _____

A.O. Initials: MMW

MARIPOSA COUNTY BOARD OF SUPERVISORS

MINUTE ORDER

TO: JEFFREY G. GREEN, County Counsel
FROM: MARGIE WILLIAMS, Clerk of the Board *MW*
SUBJECT: EXTENSION OF THE MERCY MEDICAL TRANSPORTATION
AGREEMENT; RES. 96-513

THE BOARD OF SUPERVISORS OF MARIPOSA COUNTY, CALIFORNIA,

ADOPTED THIS Order on December 17, 1996

ACTION AND VOTE:

10:00 a.m. Jeffrey G. Green, County Counsel;

Discussion and Possible Action Relative to the Extension of the Mercy Medical
Transportation, Inc., Agreement

BOARD ACTION: (M)Pickard, (S)Stewart, Res. 96-513 adopted approving extension
to the agreement as recommended/Ayes: Unanimous. Rick Roesch/Mercy Medical
Transportation, thanked the community and Mercy employees for their support.

cc: Ken Hawkins, Auditor
Dr. Mosher, Health Officer
Bill Bondshu
File

MERCY
Medical
Transportation
Inc.

ADMINISTRATION
P.O. Box 5004
Mariposa, CA
95338-5004
(209) 966-5762
FAX (209) 966-4901

November 22, 1996

Board Of Supervisors
Mariposa County
P.O. Box 784
Mariposa, CA 95338

Re: Agenda Request For 12-17-96

Dear Supervisors,

It is with great pleasure that I am writing to ask the Board for a two year extension of Mercy's' contract with the County to provide emergency ambulance service per section 14 of our contract. We will be requesting this extension *without* an increase in our subsidy. In addition any cumulative profits on the Yosemite contract will be used, on an annual basis, to reduce the current \$12,000 per month subsidy.

Some of the Supervisors were not Supervisors during the time when our contract was initially signed. I feel it is important to give some background. Three years ago Riggs ambulance service (Merced) provided service for the county for a subsidy of \$12,000 per month. The County went out to bid and the only bid to cover the entire County was from Riggs and the subsidy request was \$21,333 per month.

Riggs service included two ambulances. One was located at CDF headquarters on Highway 49 North and the other was located at CDF just north of Coulterville. There was no Medic 222.

The County was not happy with the bid they received from Riggs. At that point I talked to the County and made a proposal to provide upgraded services for \$12,000 per month. The upgrade was that in addition to the two units Riggs provided we would add two more units. One would be a mechanical backup and the other would be an ALS on-call 24 hour unit. This unit is staffed up every time one of our two staffed units are going to leave the County on a transfer. This has allowed Mercy to cover virtually all calls for service in Mariposa County. The County accepted our proposal on December 7, 1993 and we started service on January 1, 1994.

With the upgraded service we increased the cost of providing quality ambulance services by \$70,000 to \$90,000 per year.

I have stated that I would like to eliminate the subsidy that we receive from the County. I have tried very hard to accomplish this goal. At this time we can not reduce the subsidy. Some of the reasons for this are as follows:

1) Yosemite Contract

I entered into the Yosemite contract believing that it would be profitable. This has not turned out to be the case. We were required to pay employees about 30% more than we pay in Mariposa. We were required to rent an ambulance from NPS. We were not allowed to bill Doctors for our assistance in the Clinic. I believe I can get this fixed next year.

2) Pay raises

Over the last three years we have increased payroll by about 9%. This has cost us an extra \$40,000 per year.

3) Work Comp

Our Workers Comp rate has gone up 40%. This costs us an extra \$24,000 per year.

4) Minimum Wage Increase

The Federal minimum wage has gone from \$4.25 to \$4.75. The voters just approved another increase to \$5.75 per hour. This will increase our costs! Our starting full time pay for an EMT was \$4.29 per hour.

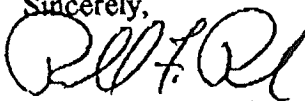
5) Revenues Are Not Increasing

1994	\$1,112,680
1995	\$1,188,971
1996	\$1,118,000 Estimate

Without increased revenues are increased costs are really going to hurt.

Due to the above reasons we feel that we can not reduce our subsidy at this time. We will continue to look at different ways to reduce or eliminate our subsidy.

Sincerely,



Richard F. Roesch
President